

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 02263 271238Z
ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W
-----280419Z 079637 /10

R 271104Z MAY 77
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 0702

UNCLAS STOCKHOLM 2263

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJ: ADS REQUEST: INTERMARK LTD., NEW YORK, N.Y.

1. OF ALL THE FIRMS CONTACTED INDIVIDUALLY, ONLY THE FOLLOWING
FIRM HAS INDICATED A PRELIMINARY INTEREST IN THIS OFFER AND
WOULD LIKE TO HEAR FROM INTERMARK LTD. AS SOON AS POSSIBLE:

2. KEMI-INTRESSEN AB
VINTERGATAN 1
S-172 06 SUNDBYBERG 1, SWEDEN
ATTENTION: MR. BJORN SJOSTRAND
TELEPHONE: 08/28 91 60
TELEX: 10048 SODIUM S CABLE: SODIUM

3. KEMI-INTRESSEN IS AN IMPORTER/AGENT/DISTRIBUTOR OF INDUSTRIAL
ORGANIC AND INORGANIC CHEMICALS, PLASTIC MATERIALS, AGRICULTURAL
CHEMICALS AND PHARMACEUTICAL PREPARATIONS. THE COMPANY, WHICH HAS
SHARE CAPITAL OF SKR 1 MILLION AND ANNUAL TURNOVER OF APPROXI-
MATELY SKR 72 MILLION, HAS WAREHOUSES LOCATED IN GOTEBOG,
STOCKHOLM, MALMO, HELSINGBORG, NORRKOPING, KALMAR, AND GAVLE. IT
REPRESENTS SEVERAL WELL-KNOWN US MANUFACTURERS INCLUDING US
BORAX & CHEMICALS CORP., AMERICAN CYANAMID, AND SHERWIN-WILLIAM
CHEMICALS. THE COMPANY IS FINANCIALLY SOUND. HIGHLY
RECOMMENDED TRADE CONTACT.

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4. COME OF THE FIRMS CONTACTED SUGGESTED, AFTER HAVING READ
THE LITERATURE, THAT INTERMARK GET IN TOUCH DIRECTLY WITH THE
FEW SWEDISH CHEMICAL COMPANIES WHO MAY BE POTENTIAL CUSTOMERS.
IF KEMI-INTRESSEN DOES NOT WORK OUT AS DISTRIBUTOR, THE POST
COULD CONTACT THESE END-USERS ON BEHALF OF INTERMARK INC.
ALSO, SINCE MANY US MANUFACTURERS ARE REPRESENTED IN SWEDEN,
IT IS IMPORTANT TO KNOW THE NAME OF THE MANUFACTURERS INTERMARK

LTD. REPRESENTS TO BE SURE THAT THERE ARE NO SWEDISH AGENTS OR
DISTRIBUTORS WITH EXCLUSIVE REPRESENTATION AGREEMENTS.
APPROVING OFFICER: ECON:CA:TRUMME.
PERRY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 27-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STOCKH02263
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770191-0237
Format: TEL
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977057/aaaaagdu.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2565700
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST: INTERMARK LTD., NEW YORK, N.Y.
TAGS: BEXP, SW
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/95a8ba96-c288-dd11-92da-001cc4696bcc
Review Markings:
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